

CCRA
Profit & Loss Prev Year Comparison
July 2019 through April 2020

	<u>Jul '19 - Apr 20</u>	<u>Jul '18 - Apr 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,000.00	0.00	3,000.00	100.0%
Historic Preservation	0.00	500.00	-500.00	-100.0%
Total Committee Income	<u>3,000.00</u>	<u>500.00</u>	<u>2,500.00</u>	<u>500.0%</u>
Income Donations	1,745.28	334.19	1,411.09	422.24%
Income Fundraising				
Winter Appeal - NB (restricted)	14,565.00	14,450.00	115.00	0.8%
Celebration Income				
Auction Raffle	4,100.00	0.00	4,100.00	100.0%
CC Sponsors	0.00	6,250.00	-6,250.00	-100.0%
CC Ticket Sales	21,000.00	6,335.00	14,665.00	231.49%
Miscellaneous	500.00	0.00	500.00	100.0%
Celebration Income - Other	0.00	25.00	-25.00	-100.0%
Total Celebration Income	<u>25,600.00</u>	<u>12,610.00</u>	<u>12,990.00</u>	<u>103.01%</u>
House Tour				
Ad Revenue	625.00	1,900.00	-1,275.00	-67.11%
Sponsorship	2,000.00	3,000.00	-1,000.00	-33.33%
Ticket Revenue	1,120.00	7,350.00	-6,230.00	-84.76%
House Tour - Other	80.00	250.00	-170.00	-68.0%
Total House Tour	<u>3,825.00</u>	<u>12,500.00</u>	<u>-8,675.00</u>	<u>-69.4%</u>
Spring Appeal - NB (restricted)	6,410.00	710.00	5,700.00	802.82%
Total Income Fundraising	<u>50,400.00</u>	<u>40,270.00</u>	<u>10,130.00</u>	<u>25.16%</u>
Income Operations				
Membership Dues				
New	5,405.00	2,925.00	2,480.00	84.79%
Renewal	39,075.00	40,745.00	-1,670.00	-4.1%
Total Membership Dues	<u>44,480.00</u>	<u>43,670.00</u>	<u>810.00</u>	<u>1.86%</u>
Newsletter Ad Revenue	3,275.00	5,450.00	-2,175.00	-39.91%
Reimbursements	0.00	296.95	-296.95	-100.0%
Total Income Operations	<u>47,755.00</u>	<u>49,416.95</u>	<u>-1,661.95</u>	<u>-3.36%</u>
Sponsorships				
Corporate Sponsorship	10,000.00	20,000.00	-10,000.00	-50.0%
Total Sponsorships	<u>10,000.00</u>	<u>20,000.00</u>	<u>-10,000.00</u>	<u>-50.0%</u>
Total Income	<u>112,900.28</u>	<u>110,521.14</u>	<u>2,379.14</u>	<u>2.15%</u>
Gross Profit	112,900.28	110,521.14	2,379.14	2.15%
Expense				
Committees Expense				
Government Relations	500.00	0.00	500.00	100.0%
Remapping	331.35	0.00	331.35	100.0%
Zoning	6,295.89	7,884.20	-1,588.31	-20.15%
Membership	4,953.61	2,645.44	2,308.17	87.25%
Total Committees Expense	<u>12,080.85</u>	<u>10,529.64</u>	<u>1,551.21</u>	<u>14.73%</u>

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	<u>Jul '19 - Apr 20</u>	<u>Jul '18 - Apr 19</u>	<u>\$ Change</u>	<u>% Change</u>
Event Expense				
Annual Meeting	0.00	0.00	0.00	0.0%
Event Expense - Other	0.00	464.96	-464.96	-100.0%
Total Event Expense	<u>0.00</u>	<u>464.96</u>	<u>-464.96</u>	<u>-100.0%</u>
Fundraising Expense				
Winter Appeal	930.42	921.06	9.36	1.02%
Celebration Expense	3,681.00	2,902.06	778.94	26.84%
House Tour Expense	2,212.75	1,014.31	1,198.44	118.15%
Spring Appeal	-630.00	140.57	-770.57	-548.18%
Total Fundraising Expense	<u>6,194.17</u>	<u>4,978.00</u>	<u>1,216.17</u>	<u>24.43%</u>
Newsletter expenses	9,999.48	8,727.44	1,272.04	14.58%
Office Operations Expense				
Accounting	4,250.00	4,250.00	0.00	0.0%
Board meeting	388.55	526.13	-137.58	-26.15%
Computers and Software	0.00	893.40	-893.40	-100.0%
Insurance - D&O	850.00	850.00	0.00	0.0%
Insurance - Liability	1,486.00	1,450.00	36.00	2.48%
Insurance - Worker's Comp	0.00	398.00	-398.00	-100.0%
Office Expense	333.08	300.91	32.17	10.69%
Other	0.00	115.21	-115.21	-100.0%
Credit Card fees	2,117.74	1,026.20	1,091.54	106.37%
Payroll expense	39,283.25	34,918.10	4,365.15	12.5%
Suite Expenses	15,308.00	18,933.00	-3,625.00	-19.15%
Telephone & Internet	281.46	272.55	8.91	3.27%
Transition-Relocation	0.00	14.23	-14.23	-100.0%
Web Site/Subscriptions	960.33	1,206.83	-246.50	-20.43%
Total Office Operations Expense	<u>65,258.41</u>	<u>65,154.56</u>	<u>103.85</u>	<u>0.16%</u>
Programs				
Bethesda Project	0.00	4,420.71	-4,420.71	-100.0%
Crosstown Coalition	0.00	1,246.95	-1,246.95	-100.0%
Garden	0.00	500.00	-500.00	-100.0%
Other	0.00	750.00	-750.00	-100.0%
Total Programs	<u>0.00</u>	<u>6,917.66</u>	<u>-6,917.66</u>	<u>-100.0%</u>
Sidewalk	23,010.19	21,600.00	1,410.19	6.53%
Total Expense	<u>116,543.10</u>	<u>118,372.26</u>	<u>-1,829.16</u>	<u>-1.55%</u>
Net Ordinary Income	<u>-3,642.82</u>	<u>-7,851.12</u>	<u>4,208.30</u>	<u>53.6%</u>
Net Income	<u><u>-3,642.82</u></u>	<u><u>-7,851.12</u></u>	<u><u>4,208.30</u></u>	<u><u>53.6%</u></u>

CCRA
Balance Sheet Prev Year Comparison
As of April 30, 2020

	Apr 30, 20	Apr 30, 19	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Firsttrust Checking	89,437.65	101,723.18	-12,285.53	-12.08%
Firsttrust Savings	56,048.24	46,048.21	10,000.03	21.72%
Garden Account	21,269.92	18,599.81	2,670.11	14.36%
Total Checking/Savings	166,755.81	166,371.20	384.61	0.23%
Total Current Assets	166,755.81	166,371.20	384.61	0.23%
TOTAL ASSETS	166,755.81	166,371.20	384.61	0.23%
LIABILITIES & EQUITY				
Equity				
Unrestricted Funds	163,040.46	164,325.66	-1,285.20	-0.78%
Unrestricted Funds - Garden Acc	5,246.56	5,246.56	0.00	0.0%
Net Income	-1,531.21	-3,201.02	1,669.81	52.17%
Total Equity	166,755.81	166,371.20	384.61	0.23%
TOTAL LIABILITIES & EQUITY	166,755.81	166,371.20	384.61	0.23%

CCRA
Profit & Loss Budget vs. Actual
July 1, 2019 through May 4, 2020

	Jul 1, '19 - May 4, 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Committee Income	3,000.00	0.00	3,000.00	100.0%
Income Donations	1,745.28	500.00	1,245.28	349.06%
Income Events	0.00	0.00	0.00	0.0%
Income Fundraising				
Winter Appeal - NB (restricted)	14,565.00	14,500.00	65.00	100.45%
Celebration Income - Blatstein				
Auction Raffle	4,100.00	0.00	4,100.00	100.0%
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	500.00	0.00	500.00	100.0%
Celebration Income - Other	0.00	23,000.00	-23,000.00	0.0%
Total Celebration Income	25,600.00	23,000.00	2,600.00	111.3%
House Tour				
Ad Revenue	625.00	0.00	625.00	100.0%
Sponsorship	2,000.00	0.00	2,000.00	100.0%
Ticket Revenue	1,120.00	0.00	1,120.00	100.0%
House Tour - Other	80.00	20,000.00	-19,920.00	0.4%
Total House Tour	3,825.00	20,000.00	-16,175.00	19.13%
Spring Appeal - NB (restricted)	6,760.00	14,500.00	-7,740.00	46.62%
Spring Appeal (Unrestricted)	0.00	0.00	0.00	0.0%
Income Fundraising - Other	0.00	0.00	0.00	0.0%
Total Income Fundraising	50,750.00	72,000.00	-21,250.00	70.49%
Income Operations				
Membership Dues				
New	5,405.00	5,000.00	405.00	108.1%
Renewal	39,575.00	51,000.00	-11,425.00	77.6%
Membership Dues - Other	0.00	0.00	0.00	0.0%
Total Membership Dues	44,980.00	56,000.00	-11,020.00	80.32%
Newsletter Ad Revenue	3,275.00	6,450.00	-3,175.00	50.78%
Reimbursements	0.00	300.00	-300.00	0.0%
Income Operations - Other	0.00	0.00	0.00	0.0%
Total Income Operations	48,255.00	62,750.00	-14,495.00	76.9%
Sponsorships				
Corporate Sponsorship	10,000.00	0.00	10,000.00	100.0%
Total Sponsorships	10,000.00	0.00	10,000.00	100.0%
Uncategorized Income	0.00	0.00	0.00	0.0%
Total Income	113,750.28	135,250.00	-21,499.72	84.1%
Cost of Goods Sold	0.00	0.00	0.00	0.0%
Gross Profit	113,750.28	135,250.00	-21,499.72	84.1%
Expense				
Committees Expense				
Government Relations	500.00	0.00	500.00	100.0%
Remapping	331.35	0.00	331.35	100.0%
Zoning	6,295.89	11,000.00	-4,704.11	57.24%

CCRA
Profit & Loss Budget vs. Actual
July 1, 2019 through May 4, 2020

	Jul 1, '19 - May 4, 20	Budget	\$ Over Budget	% of Budget
Membership	4,953.61	5,000.00	-46.39	99.07%
Total Committees Expense	12,080.85	16,000.00	-3,919.15	75.51%
Event Expense				
Annual Meeting	0.00	100.00	-100.00	0.0%
Congregations Expense	0.00	0.00	0.00	0.0%
Total Event Expense	0.00	100.00	-100.00	0.0%
Fundraising Expense				
Winter Appeal	930.42	900.00	30.42	103.38%
Celebration Expense				
Auction Expense	0.00	0.00	0.00	0.0%
Celebration Expense - Other	3,681.00	1,000.00	2,681.00	368.1%
Total Celebration Expense	3,681.00	1,000.00	2,681.00	368.1%
House Tour Expense	2,212.75	1,500.00	712.75	147.52%
Spring Appeal	-630.00	600.00	-1,230.00	-105.0%
Fundraising Expense - Other	0.00	0.00	0.00	0.0%
Total Fundraising Expense	6,194.17	4,000.00	2,194.17	154.85%
Newsletter expenses	9,999.48	10,000.00	-0.52	100.0%
Office Operations Expense				
Payroll service fees	0.00	0.00	0.00	0.0%
Accounting	4,250.00	4,250.00	0.00	100.0%
Bank Fees	0.00	0.00	0.00	0.0%
Board meeting	388.55	540.00	-151.45	71.95%
Insurance - D&O	850.00	850.00	0.00	100.0%
Insurance - Liability	1,486.00	1,450.00	36.00	102.48%
Insurance - Worker's Comp	0.00	400.00	-400.00	0.0%
Office Expense	333.08	500.00	-166.92	66.62%
Other	0.00	0.00	0.00	0.0%
Credit Card fees	2,117.74	1,500.00	617.74	141.18%
Payroll expense	39,283.25	41,520.00	-2,236.75	94.61%
Payroll taxes	0.00	3,700.00	-3,700.00	0.0%
Postage	0.00	500.00	-500.00	0.0%
Suite Expenses	16,877.50	18,060.00	-1,182.50	93.45%
Telephone & Internet	281.46	360.00	-78.54	78.18%
Transition-Relocation	0.00	0.00	0.00	0.0%
Web Site/Subscriptions	960.33	1,650.00	-689.67	58.2%
Office Operations Expense - Other	0.00	0.00	0.00	0.0%
Total Office Operations Expense	66,827.91	75,280.00	-8,452.09	88.77%
Programs	0.00	2,500.00	-2,500.00	0.0%
Sidewalk	23,010.19	26,400.00	-3,389.81	87.16%
Total Expense	118,112.60	134,280.00	-16,167.40	87.96%
Net Ordinary Income	-4,362.32	970.00	-5,332.32	-449.72%
Other Income/Expense	0.00	0.00	0.00	0.0%
Net Income	-4,362.32	970.00	-5,332.32	-449.72%

Garden Account

	<u>Jul '19 - Apr 20</u>	<u>Jul '18 - Apr 19</u>	<u>\$ Change</u>	<u>% Change</u>
Income Operations				
Garden	5,697.50	6,609.50	-912.00	-13.8%
 Garden Expenses				
Events	125.00	128.75	-3.75	-2.91%
Honoria	0.00	75.00	-75.00	-100.0%
Bank Fees	15.00	177.00	-162.00	-91.53%
Maint/Supplies	1,770.67	693.04	1,077.63	155.49%
Plantings	0.00	25.39	-25.39	-100.0%
Postage/Supplies	299.37	276.17	23.20	8.4%
Refreshments	78.86	235.05	-156.19	-66.45%
Space Rental	275.00	275.00	0.00	0.0%
Garden Expenses - Other	21.99	74.00	-52.01	-70.28%
Total Garden Expenses	<u>2,585.89</u>	<u>1,959.40</u>	<u>626.49</u>	<u>31.97%</u>